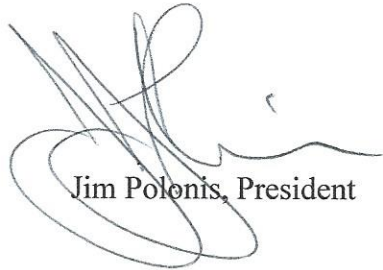


**Sonora Economic Development Corporation**  
**307 E. Oak**  
**Sonora TX 76950**  
**MINUTES OF BOARD MEETING**

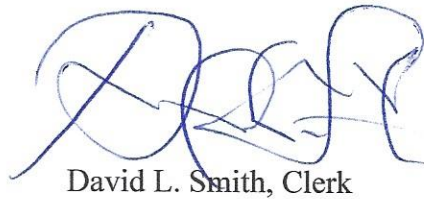
The Sonora Economic Development Corporation (SEDC) board of directors met in regular session at the Sonora Economic Development meeting room on October 6, 2021 with the following directors present: Jim Polonis, Espy Whitehead, Tara Wagoner, Anita Hudson, Tonya Brown Jo Ann Hernandez and Pascual Hernandez. Also present was David Smith, Clerk.

1. Jim called the meeting to order with a quorum present at 11:33 a.m.
2. Jim gave the invocation.
3. The consent items were presented for discussion and approval. The items included were: Meeting minutes for September, 2021; the Check Detail Reports for September, 2021, the financial report for September 2021 and the Quarterly Report for the 4<sup>th</sup> quarter of 2021. Upon motion by Anita and second by Jo Ann the consent items were approved with all directors voted for approval.
4. The County Judge was unable to attend so her report was tabled.
5. Jim called on David for a report on the Carla Smith grant. David explained that Carla had called and said she was closing the store and moving her online business home and that she knew she needed to return the grant funds and would do so. She did not return the funds or appear to report to the board. Later in the meeting David received a text from Carla saying she was ill and would bring the money next week.
6. Jim then called for the election of SEDC officers for FY 2022. On motion by Tonya and second by Pascual, Jim was re-elected as President. Upon motion by Pascual and second by Tara, Tonya was re-elected as Vice President. Upon motion by Tonya and seconded by Jo Ann, David was re-elected Clerk.
7. Jim called on David to discuss Business Retention and Expansion
  - a. David presented a draft brochure and after a lively discussion, action was tabled so David could do a redraft to change some photos and recast the brochure to add information about other SEDC grants.
  - b. David showed a brochure holder and a list of possible placements was discussed.
  - c. David then presented a draft policy on Retention and Expansion. After several changes were made the matter was tabled for a re-draft for incorporation of changes suggested.

8. Jim called for the election of an SEDC Ports to Plains Representative. David explained that Ports to Plains needed to know ASAP. Two candidates were discussed, and on motion by Tonya and second by Pascual, Steve Smith was re-elected to continue as SEDC Representative. David was directed to make the notifications.
9. David presented the monthly Project Reports for September, 2021. which, upon motion by Jo Ann and seconded by Anita, was approved.
10. David then reviewed the Managers Reports for September, discussed marketing opportunity and updated the board on the MOU reserve amount for FY 2022.
11. David reported on the status of kiosks.
12. Upon motion by Jo Ann and second by Pascual, the meeting adjourned at 12:55 p.m.



Jim Polonis, President



David L. Smith, Clerk