

**Sonora Economic Development Corporation
Sonora Texas. 76950**

BOARD MINUTES

The Sonora Economic Development Corporation (SEDC) Board of Directors met in regular session at the Sonora Economic Development meeting room, 307 E. Oak St., Sonora, Texas 76950, on November 7, 2018, with the following persons present:

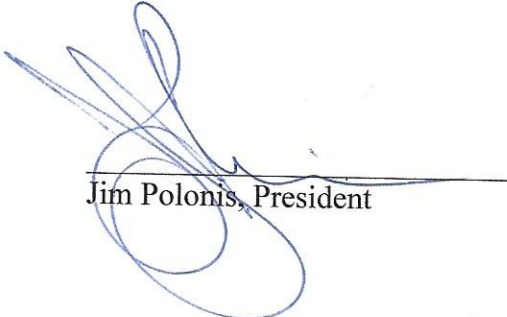
Directors:


Jim Polonis, Pascual Hernandez, Espy Whitehead, Tonya Brown, Jo Ann Hernandez and Tom Payton Also present was County Judge Steve Smith and David Smith, Clerk.

1. Jim called the meeting to order with a quorum present at 11:32 a.m.
2. Tonya lead the invocation
3. The consent items were presented for discussion and approval. The items included in the consent agenda are: Meeting minutes for October 10, 2018; monthly bills report for October 2018; the financial report for October, 2018 Upon motion made by Tonya and seconded by Pascual, the consent items were approved.
4. Jim then called upon Judge Smith for a report on the state of the county after the September 21st flood. Judge Smith reviewed the damage and the system he had put in place to provide counseling and help to those affected. He also discussed other county damages and reported on his visit with TexDot about the Sonora Safety Route.
5. Judge Smith then reported on his recent attendance at the Ports to Plains board meeting in Del Rio. He advised that the Executive Director had been terminated and that the salary funds from that position were being used to hire the Ken Hance firm to lobby the Texas Legislature on behalf of Ports to Plains. He indicated that the future drive of the organization for now would be to push for an I-27 designation for the stretch of roadway from Laredo to Del Rio and on through Sonora northward to Amarillo because that designation would make it easier to get funds from TexDot.
6. Jim then called for a discussion of the Grant Guidelines for SEDC and the proposed Incentive Guidelines for the City of Sonora. After discussion, on motion by Espy and second by Jo Ann the board voted to adopt the SEDC guidelines and recommend the City guidelines to the City Council with the understanding that the SEDC guidelines would be reviewed annually. David indicated that he would put that into his agenda calendar system.
7. Jim then called on David for an update of the Basic Customer Service Skills Training class and David reviewed the matter generally and answered questions.
8. Jim then pointed out that the informal action taken in October concerning an SEDC credit card for the manager needed to be formally approved. After discussion on motion by Jo Ann and second by Tonya the board approved the acquisition of a credit card for the manager.

9. David presented the October Project Report and on Motion by Tonya and second by Pascual it was approved unanimously.
10. David then called the Boards attention to the October Managers Report and reviewed it generally.
11. The board then discussed business development and Tonya said it had been suggested to her that SEDC pursue a retail chain called "Fred's" for the Alco building and the board instructed David to do so. There then followed a discussion of complaints about the local pharmacy.
12. At the suggestion of Jim, the board adjourned into Executive Session at 1:01 pm to discuss Economic Development as authorized by Texas Government Code Section 551.087.
13. The Executive Session adjourned into a reopening of the Regular Session at 1:04. No action was taken on the matters discussed in Executive Session.
14. With respect to Tourism and Advertising, David reported on the new arrangement for tourism advertising by the Chamber and the use of HOTS funds.
15. Jim then reminded the board of the Workshop meeting set for December 13, and the board discussed generally how to proceed in the workshop.
16. There were no visitors present, however, at the public comments section Jo Ann explained the need for more case workers to work with people that were damaged by the flood and urged board members to have anyone interested contact her..
17. Upon Motion by Jo Ann and seconded by Tom, the meeting adjourned at 1:17 p.m.

Approved by the SEDC Board of Directors this the 5th day of December, 2018.


Jim Polonis, President


David Smith, Clerk